

HOUSE OF DELEGATES, AMERICAN PHARMACEUTICAL ASSOCIATION

MINUTES OF THE SESSIONS HELD IN CHICAGO, ILL., AUGUST 14, 15 AND 16, 1918.
FIRST SESSION.

The first session of the House of Delegates, A. Ph. A., was called to order by Chairman Samuel C. Henry in the Congress Hotel, Chicago, at 4.30 P.M., August 14, 1918.

Secretary Hostmann announced that credentials had been received for 86 delegates representing 32 State associations, and for 98 delegates representing non-voting organizations. In attendance were 31 delegates representing 19 State associations and 27 non-voting delegates.

The order of business was suspended, and the Chairman introduced Colonel Raymond, of the M. C., U. S. A., who spoke as follows:

MR. CHAIRMAN AND GENTLEMEN OF THE AMERICAN PHARMACEUTICAL ASSOCIATION:

I came to listen to your deliberations and learn something, rather than to talk and impart. This morning I had the privilege of listening to a paper read before the Section on Education and Legislation, which I thought might be of interest to me. The paper seemed to touch upon a very vital point, a matter of interest probably to you all, namely, the commissioning of pharmacists in the Army.

I am not commissioned by the Surgeon-General to come here and speak on this subject, and sometimes we have to be very careful as to what we say. We do not generally get hurt by saying too little, but sometimes we venture too far and say too much. If that subject will interest you, I will say just one word upon it.

I am not going to promise you much, I am going to tell you about a little hardihood I must have had in speaking upon this subject before the dental gentlemen. I spoke before the Ohio State Association about eight years ago, and at that time the Dental Corps of the Army was without commissions, and had been so for eight years. I want to tell you that at that time the question of commissions for dentists was in practically the same state as the question of commissions for pharmacists is in to-day.

I am not a pharmacologist, neither am I a dentist, and yet you may be surprised to know that I am now an honorary member of the Ohio State Dental Association, and I want to tell you in a few words how it happened. Maybe you can draw a lesson from it.

When the Dental Association met here last week I recalled to mind that I said a few words before the Ohio Association eight years ago, and I looked among my old papers and found a short printed abstract of my remarks of eight or ten years ago, and I put it in my pocket and I have it here now. I said to those gentlemen, something in this fashion:

"To secure a real, efficient dental corps, the appointees ought to grow up with the Army, not have a corps of fifty dental surgeons to-day, and the next day, or six months, or twelve months from to-day not have half of them, and new men coming in all the time to take their places; there is no permanency about it, but when you make it worth while you have got to come in and get a commission for life. The men should be commissioned officers.

"I do not mean to say that the man without shoulder straps is peculiarly outranked, yet it is pretty nearly so in the Army. The Army dentist of to-day is unclassifiable, if I may use that term, simply because he has no recognized rank. He is like a ship without a rudder. As matters are at present the dentist has no authority over his soldier patients. They very well said to him, if it suits me, at my pleasure, when he went among them to do his official duty. On the other hand, holding a commission, the men understand that you are sent by the President to do something, and when you speak it is, as it were, a message from the President calling for obedience. That is the difference.

"The corps must have authority vested in it. It must be permanent and it must be commissioned to be permanent, in order to fight for the principles for which it stands. It must be commissioned to be permanent, and it must be permanent to amount to anything."

Gentlemen, that is not promising you anything at all. It is simply saying what I said to those men eight years ago after they had been in the service eight years, and it amounts to about this, that before you gentlemen can get commissions in the Medical Department of the Army, you have got to show them in Washington that you are deserving thereof.

My father was always very much liked by the young people, and he went into a wholesale drug store one day, and he saw a lad there whom he knew, about so big (indicating) and he said, "Will, are you here," and Will said, "Yes, I just started with the firm." My father said to Will, "Make yourself indispensable," and ten or fifteen years after that time that young fellow told me what my father had said to him, "make yourself indispensable," and he said it impressed itself upon his mind, and at the age of thirty-five he was the President of one of the biggest book stores in the country.

I do not know that I can say anything to you better than my father said to that boy, "Make yourself indispensable." In other words, gentlemen, it does not lie with me, or with the authorities in Washington; it is up to you.

THE CHAIRMAN: Colonel Raymond, I can say for those assembled here that we thank you for your kind words, and we are indeed interested in your reference to the Dental Corps, and your previous visit to the Dental Organization, and there can be no doubt in the minds of anyone who studies the subject but that the Dental Corps has been an efficient force in the Army, the Surgeon-General only recently having expressed himself as highly gratified with the services rendered by that Corps. In view of your experience in having addressed the dentists some years before they secured recognition, and in view of the efforts on the part of the pharmacists of the country to secure recognition in the Army, let me say to you for the benefit of the individual pharmacists, and inasmuch as we all know that the pharmacists are actual requirements of the Army, I sincerely trust and look forward to the time when you may be an honorary member of this Association, after the Pharmaceutical Corps has been established. I may say to you that I am such an optimistic individual and so thoroughly American that I have not the slightest doubt in my own mind but that day is coming, and coming soon.

Chairman Henry then appointed the following as a *Committee on Resolutions*: Wm. C. Anderson, New York; W. H. Cousins, Texas; F. W. Meissner, Indiana; J. A. Koch, Pennsylvania; and F. H. Freericks, Ohio.

The Secretary read a communication from William R. White, of Nashville, Tenn., suggesting that the members forward copies of current issues of all pharmaceutical journals to pharmacists in the service. After a detailed discussion this suggestion, upon motion duly made and seconded, was adopted.

Vice-Chairman Otto F. Claus assumed the chair while Chairman Henry read the following:

ADDRESS OF THE CHAIRMAN OF THE HOUSE OF DELEGATES.

TO THE MEMBERS OF THE HOUSE OF DELEGATES:

Permit me, first of all, to express my appreciation of the confidence reposed in me and the honor conferred upon me by my election to the chairmanship of this body.

The irregularities of the action taken by the parent body relative to the changes made in the by-laws of this body and the transfer of certain important functions from the parent body to the House of Delegates having been called into question by one in authority, the matter has been taken up by a special committee and a report thereon will be presented to you at a later session. However, your Chairman is of the opinion that such action was in all respects regular and we shall proceed with the work before us with that thought in mind, unless you direct otherwise.

You will shortly have presented to you the report of the special committee on federated pharmacy and I bespeak for this report your earnest and serious consideration. It must be very apparent to all that the idea of federated pharmacy, that is, one grand organization that would have supervision over all matters pertaining to our honored calling, appeals to the mind and the heart of every true organization man. In considering this question, however, we cannot and

should not close our eyes to the actual conditions as they exist. For instance, we are all aware of the fact that the interests of the various branches of the drug industry are not always along parallel lines and when it so happens, as it frequently does, that the interests of the various branches do differ, it is but natural and proper that those interests directly affected should champion their own cause. True, it is proposed in the plan of federation, which has been under consideration, to have the various organizations now in existence continue and to permit them to continue their activities concerning those matters which directly affect their members. And right here the man who is in touch with current events rises and propounds the question: why federate? Your Chairman frankly confesses that he has not as yet heard a satisfactory answer and that in spite of the fact that he has honestly endeavored to do so, he has not succeeded in finding a satisfactory answer.

These thoughts are not uttered with the idea of influencing your action, but merely to cause you to carefully consider the action you take relative to the report of this special committee, and I might add that they are in line with the action of the committee and the conference of delegates from other organizations with your committee. It seems to me that the House of Delegates as at present constituted offers a very convenient channel through which the A. Ph. A. can give expression to the thoughts and desires of the various branches of the trade, and in the National Drug Trade Conference there has already been provided an agency for carrying such plans into effect. Let us all, therefore, do our utmost to make these two agencies of the greatest possible value and let us use them to the utmost in our efforts toward the uplifting of our honored profession.

VICE-CHAIRMAN CLAUS: You have heard the reading of the address of our Chairman. What is your pleasure?

Upon motion the address was accepted.

CHAIRMAN HENRY: We will now have the report of the Secretary. Secretary Hostmann read as follows:

REPORT OF THE SECRETARY OF THE HOUSE OF DELEGATES.

There is nothing your Secretary can add to what he has said in his reports of the past three years, and he believes that repetition would be only tiresome and wasteful.

I again express the hope and wish that the status of the House of Delegates will be so fixed that the officers thereof may know just what they are to do. Due to the chaotic condition in which affairs were left last year your Secretary and Executive Committee have not been able to be very active. The details concerning the reasons therefor have been mentioned by the Chairman, and will be further brought out in the report of the Committee on the House of Delegates.

Your Secretary, having secured 250 reprints of the Minutes of the last session, mailed a copy thereof to each member of the last House as well as to the Secretary of each State association. In addition to the Minutes there was mailed to the State Secretaries a letter asking for active interest in the deliberations of the present House. This letter was accompanied by one from Chairman Army of the Committee on the House of Delegates appointed by President Dohme, in which, in asking for coöperation, he announced that this important committee would report to this body.

In closing I will again express the hope that at the present sessions the questions of doubt now existing as to what is what will be answered so that the House may proceed to take its proper place in the organized effort to better conditions for American pharmacy and everything relating thereto.

THE CHAIRMAN: You have heard the report of the Secretary, which contains no recommendations. What is your pleasure?

MR. CLAUS: I move it be accepted. Carried.

THE CHAIRMAN: We will now listen to the report of the Committee on Federated Pharmacy.

Chairman H. V. Army then read the report of the Committee on Federation.

REPORT OF THE COMMITTEE ON FEDERATION OF AMERICAN PHARMACEUTICAL ASSOCIATION:

In accordance with a recommendation made last year in the address of President Wulling and approved at a general session of the Association, President Dohme on January 22nd appointed

the following as members of a Committee on Federation: H. V. Arny, C. E. Caspari, C. H. LaWall, W. A. Hover, F. J. Wulling, J. H. Beal, J. U. Lloyd, S. C. Henry, A. R. L. Dohme and W. B. Day.

The Committee was immediately organized by correspondence and since then four bulletins have been issued in which the basic principles of the federation of American Pharmaceutical bodies were discussed. During the same time, largely through the energetic efforts of President Dohme, other national and State pharmaceutical organizations became interested in the plan of federation.

The discussion by correspondence showed that a satisfactory solution of the problems before us could be secured only by meeting of the Committee, alone and with representatives of other organizations likely to be included in the plan of federation.

Such meeting was held in Chicago on August tenth on the morning of which day eight of the ten members of the Committee met and informally discussed federation and passed a motion reaffirming the principles of federation enunciated in the address of President Wulling last year.

In the afternoon, a conference, at which the Committee met with the representatives of National Drug Bodies, brought the results outlined below. At this conference, H. V. Arny presided, while W. B. Day acted as secretary and on roll call the following delegates were found to be present:

From the National Association of Boards of Pharmacy: *H. C. Christensen*. From the American Conference of Pharmaceutical Faculties: *T. J. Bradley, R. A. Lyman and Edward Kremers*. From the American Drug Manufacturers' Association: *C. J. Lynn, R. C. Stofer and C. M. Woodruff*. From the Proprietary Association of America: *F. A. Blair, E. F. Kemp and Z. C. Patten*. From the National Association of Retail Druggists: *W. H. Cousins and S. C. Henry*. From the American Association of Pharmaceutical Chemists: *C. H. Searle and W. S. Burdick*. From the American Pharmaceutical Association (Federation Committee): *H. V. Arny, C. E. Caspari, C. H. LaWall, F. J. Wulling, J. H. Beal, J. U. Lloyd, A. R. L. Dohme, S. C. Henry and W. B. Day*.

In addition to the foregoing delegates, H. M. Whelpley, H. P. Hynson and M. A. Mandabach were present as guests and were given the privilege of the floor.

The National Wholesale Druggists' Association selected a delegation consisting of J. W. Morrisson, Francis Keeling, Jr., and Paul Schuh, none of whom were present at the conference. After a general discussion of federation, the following resolution was submitted by C. J. Lynn:

WHEREAS: The experience of the last fifty years and more have demonstrated that one national organization has not adequately cared for the varied interests of the several branches of American Pharmacy: which experience is the underlying reason for the organization of the several independent national associations now existing, which have heretofore most effectively represented their respective interests; and

WHEREAS: Many of the delegates here present are without power to bind their respective organizations to any plan of federation; therefore be it

Resolved, That it is the sense of this informal meeting that a merger of such organizations in a larger federation at this time is not practical; and be it further

Resolved, That having in the National Drug Trade Conference an organization which has already accomplished much good for the common interests of the several associations here represented, it should be the aim and purpose of these bodies to further develop the Conference so that it may be still more efficient in promoting the general welfare of scientific and commercial pharmacy, in which we are all concerned.

That resolution was put to a vote and was approved, Messrs. Wulling, Dohme, Caspari and Lyman asking to be recorded as voting against it.

There was then passed a motion that a conference of delegates from organizations invited to the 1918 meeting be held on the Saturday prior to the 1919 meeting of the American Pharmaceutical Association, and that a committee consisting of one representative from each National drug body be chosen as a Committee on arrangements for the 1919 conference. This motion carried and the Chair selected the following committee: J. W. Morrisson (N. W. D. A.), H. C.

Christensen (N. A. B. P.), T. J. Bradley (A. C. P. F.), C. J. Lynn (A. D. M. A.), F. A. Blair (P. A. A.), W. H. Cousins (N. A. R. D.), C. H. Searle (A. A. P. C.) and H. V. Army (A. Ph. A.).

On Monday, August twelfth, your Federation Committee met again for a final discussion of the problems entrusted to it, notably those questions relating to the House of Delegates and the federation of State pharmaceutical associations, that is being accomplished through the work of the House.

At this meeting the following recommendations were adopted and are transmitted to the House and to the General Session of the association for final action:

1. *Resolved*, That it is the sense of the Committee that the by-laws of the House of Delegates should be so amended that all voting delegates to the House having the right to vote shall be members of the A. Ph. A. at the time they serve.

2. *Resolved*, That it is the sense of the committee that the continuation and strengthening of the House of Delegates and the active exercise of its functions present a great opportunity for the furtherance of the federation of pharmaceutical organizations for the better coördination of the efforts of such organizations in national and state affairs and for the proper development and evolution of pharmacy.

A third resolution (given hereafter) is based upon the fact that last year Chairman J. H. Beal of the House of Delegates proposed five additions to the functions of the House, as follows:

(A) Transfer the reception of fraternal delegates from other pharmaceutical and allied organizations or from departments of the United States Government from the General Sessions to the sessions of the House of Delegates.

(B) Abolish the Committee on Resolutions provided for in Articles I and IX, Chapter X of the by-laws and transfer its functions to a similar committee of the House of Delegates.

(C) Instruct the committees on the United States Pharmacopœia and on the National Formulary to report to the House of Delegates.

(D) Make it the duty of the Committee on Patents and Trade-marks to report to the House of Delegates.

(E) Transfer the reports of the Commission on Proprietary Medicines (except upon financial matters and upon the election of members) from the Council to the House of Delegates.

The first of the above recommendations was adopted at the Third General Session of the Association last year; the second recommendation was referred to the committee on Constitution and By-laws, which has not yet reported thereon; the third, fourth and fifth recommendations were laid on the table.

Your Federation Committee gave this matter its careful attention and believing that all of the five recommendations are of vital importance to the development of the House of Delegates submits the following:

3. *Resolved*, That the recommendations made last year by Chairman Beal of the House should be adopted.

A final recommendation made by your committee is:

4. *Resolved*, That the Committee on Federation be continued for another year.

In conclusion, your Committee begs, in summarizing its work, to say that as in all great undertakings, the work accomplished by it during the past year is not as great as was desired by some of its members. It has, however, made one great step toward federation by starting a movement toward the enlargement of the scope of the Drug Trade Conference, by which it is hoped that a broad federation of national drug organizations will be secured. It will make another advance if the plan of federation of State associations in the House of Delegates is strengthened, by the adoption of the resolutions submitted above. These two basic purposes accomplished, the Conference and the House will be as two piers of a great bridge and when as years go on there is completed between the two a connecting span in the shape of service features so vitally needed by American pharmacy, the federation idea will then be a realized dream.

THE CHAIRMAN: What is your pleasure relative to this report?

H. P. HYNSON: I move that this report be adopted and its recommendations agreed upon.

THE CHAIRMAN: The Chair desires to do that which this body wants done. Inasmuch as this report contains recommendations and resolutions, which it is suggested should be adopted, this report should be referred to the Committee on Resolutions. It seems to me the proper course would be to have the report referred to the Committee on Resolutions, and then brought in and discussed at the next meeting of this body.

H. P. HYNSON: I wanted the opportunity to make a motion for the adoption of the report which I had so much at heart, and which seems to be a long step toward progress that we have been striving to accomplish for so many years.

H. M. WHELPLEY: I move that this report be received and referred to the Committee on Resolutions. Seconded.

(After some further discussion the latter motion was carried.)

THE CHAIRMAN: The Secretary has a proposition to change the by-laws of the House of Delegates, which he desires to submit at this time.

SECRETARY HOSTMANN: In these recommendations contained in the report of this Committee there is one which recommends that the membership in the House of Delegates be limited to delegates who are members of the American Pharmaceutical Association only, and if that is adopted it will mean an amendment to our by-laws, and in order to save time I am submitting it now, because amendments to the by-laws have to be submitted in writing and lay over. I, therefore, offer the following amendment:

Amend Chapter II, Article I, Line 4 to read "provided, however, that such delegates so appointed must be members of the American Pharmaceutical Association at the time they serve."

THE CHAIRMAN: Let us understand just what the purpose is.

SECRETARY HOSTMANN: Delegates should be members of the American Pharmaceutical Association at *the time they serve* in the House of Delegates, because organizations—for instance, the Missouri Pharmaceutical Association—may appoint as a delegate a person not yet elected a member, but who would be elected between the time of being appointed as a delegate and when in attendance.

THE CHAIRMAN: I think you have made your point very clear and unless there is any objection it will lay over as provided for in the by-laws.

H. M. WHELPLEY: I move that the House of Delegates recommend to the Association that the dues of members serving in the Army and Navy be suspended during the period of the war, provided such members do not desire to receive the Year Book and the JOURNAL.

THE SECRETARY: I move this be referred to the Committee on Resolutions. Seconded.

H. M. WHELPLEY: We have members serving in the Army, also in the Navy, who desire to receive the Year Book and the JOURNAL, and expect to pay their dues. This is the reason the motion is worded in the particular manner that it is.

The motion was carried.

On motion of William C. Anderson the first session of the House of Delegates adjourned to meet Thursday afternoon at 4.30 o'clock.

SECOND SESSION.

The second session of the House of Delegates was called to order by Vice-Chairman Otto F. Claus, at 4.30 P.M., Thursday, August 15, 1918.

Secretary Hostmann read the minutes of the First Session in abstract form.

THE CHAIRMAN: You have heard the reading of the minutes of the First Session in abstract form. What is your pleasure?

H. V. ARNY: I note the resolutions presented were adopted and referred to the Committee on Resolutions, according to the minutes. That should be changed to read, "Received and referred to the Committee on Resolutions."

WILLIAM C. ANDERSON: I think that change ought to be made. I move that the minutes be approved, with the change noted. Carried.

The Chairman appointed the following Committee on Nominations: Wm. C. Anderson, J. A. Koch and J. G. Godding.

THE CHAIRMAN: We will next have the report of the Committee on Resolutions.

Chairman William C. Anderson, of the Committee on Resolutions, presented the following report for that Committee:

REPORT OF THE COMMITTEE ON RESOLUTIONS.

Mr. Chairman, the Committee considered the resolutions referred to them, and find that Resolution No. 1 provides for an amendment to the by-laws, and that was presented and a formal amendment to the by-law was prepared, and laid over under the rules. Consequently, that is with the House of Delegates, rather than in the hands of the Committee, and will come up in regular order, and we will take no action on it.

Resolution No. 2 is as follows:

Resolved, That it is the sense of the Committee that the continuation and the strengthening of the House of Delegates and the active exercise of its functions present a great opportunity for the furtherance of the federation of pharmaceutical organizations for the better coördination of the efforts of such organizations in national and state affairs and for the proper development and evolution of pharmacy."

We recommend the adoption of that resolution. I would suggest that these be acted upon seriatim,* in order to save time.

Resolved, That the Committee on Federation be continued for another year."

We recommend the adoption of the following:

Resolved, That we transfer the reception of fraternal delegates from other pharmaceutical bodies and other local organizations, or from the Departments of the United States Government, from the General Sessions to the Sessions of the House of Delegates."

We recommend the adoption of the following:

Resolved, That the Committee on Resolutions be abolished, as provided for in Articles I and IX, Chapter 10, of the by-laws of the American Pharmaceutical Association, and transfer its functions to the same Committee of the House of Delegates." In other words, have one Committee on Resolutions, instead of two.

We recommend the adoption of the following resolution:

Resolved, That we instruct the Committee on the United States Pharmacopoeia and on the National Formulary to report to the House of Delegates."¹

That means that those Committees can report to other Sections, if need be, but there must also be a report to the House of Delegates.

We recommend the adoption of the following resolution:

Resolved, That it be made the duty of the Committee on Patents and Trade-marks to report to the House of Delegates."

That simply means that in addition to the other reports they are to submit one here as well.

We recommend the adoption of the following resolution:

Resolved, That the Report of the Commission on Proprietary Medicines, except upon financial matters, and election of members, be transferred from the Council to the House of Delegates."

We recommend the adoption of the following resolution:

* This was done and each recommendation was separately discussed before adoption, and the minutes are abridged to the extent of not reporting each separate action.—EDITOR.

¹This resolution was discussed at considerable length. It was brought out that by being presented here all State associations would have the benefit of the report by being presented in the House of Delegates, giving wide publicity, and also that such presentation here did not prevent the report going to the Sections as heretofore.—EDITOR.

Resolved, That the House of Delegates recommends to the Association that the dues of members serving in the Army or Navy be suspended during the period of the war, provided that such members do not desire to receive the JOURNAL and the Year Book."

The discussions having been separately conducted and each resolution approved, S. L. Hilton moved the adoption of the report as a whole; the motion was seconded by President Dohme, and carried unanimously.

SECRETARY HOSTMANN: At yesterday's session I introduced an amendment to the by-laws, Chapter II, Article I, adding to Line 4 the words, "provided, however, that such delegates be members of the American Pharmaceutical Association at the time they serve." I move, Mr. Chairman, that we adopt that amendment to the by-laws. Seconded by S. L. Hilton.

After a spirited discussion by Messrs. Freericks, Hynson, Army, LaWall, Koch, Hostmann, Dorsey, England, Whelpley and Anderson, the latter moved to amend so that the amendment read as follows:

Amend Chapter II, Article I, By-laws of the House of Delegates, by adding to line 4 the words, "provided, however, that the delegates so appointed will have the privilege of the floor, but no vote, unless they be members of the American Pharmaceutical Association."

The vote being called for the amended motion was carried.

SECRETARY HOSTMANN: I have a communication in which the Council recommends to the House of Delegates a discussion of the subject of combination dues of the American Pharmaceutical Association and the State association on the basis of 100% membership of the State association, the latter collecting the combined dues and remitting to the American Pharmaceutical Association its portion of the dues.

This communication was made the first order of business for the next session, and the second session of the House of Delegates was then adjourned.

THIRD SESSION.

The third session of the House of Delegates was called to order by Chairman Henry at 2.00 P.M., August 16th.

The minutes of the previous session were read in abstract by Secretary Hostmann.

THE CHAIRMAN: Unless there is some objection the minutes will take the usual course. According to the action taken yesterday, the first order of business is the communications from the Council, which we will now have.

SECRETARY HOSTMANN: The first one is the communication read yesterday, that the Council recommends to the House of Delegates a discussion of the subject of combination dues of the American Pharmaceutical Association and the State association on the basis of 100% membership of the State association, the latter collecting the combined dues and remitting to the American Pharmaceutical Association its portion of such dues.

THE CHAIRMAN: It appears to the Chair that the recommendation of Council is that we, the House of Delegates, discuss this proposition.

E. F. KELLY: The general proposition in the beginning was an attempt to bring the state associations into closer touch with this Association. This proposition was originally brought up by Dr. Hynson, with the idea of provoking discussion on the possibility of combining the dues, so that when a man paid association dues these carried membership in both the State and this Association. In just what form it should be done is immaterial to us, but the idea was for the House of Delegates to discuss this matter, and then have the members take it before their State associations at the next annual meeting.

I am frank to say that when it comes before the Maryland Association I will bring it up, but I doubt whether we will get very enthusiastic support, because my experience is that you have got to start out with a project of this kind and wait

for it to mature. I believe, if we could bring this thing about, it would be one of the greatest steps toward federation that we could take.

H. V. ARNY: In addition to what Mr. Kelly has said, I will possibly be a little more specific. The general idea was that this plan would be on the same basis as a clubbing rate. We pay the American Pharmaceutical Association \$5.00 a year, and we pay our State association \$2.00 a year, and the question arose, could we make the members of State associations a combined rate of \$5.00. We want, first, the members of the State associations to go back to their respective State organizations next year and bring the question before them for general discussion. If they favor the joint rate idea, the apportionment will come later.

We could perhaps also apportion a smaller percentage of the State membership; in other words, 25%, 30% or 40%. I suggested an idea of making a special rate for subscriptions to the JOURNAL of the American Pharmaceutical Association, not the Year Book, on the basis of, say, something like 25%, so if they desire to affiliate to the extent of getting the JOURNAL, a special rate for that would be given. From that we crystallized into the thought of bringing it squarely before the Association to put it before the State associations with the proposition whether it would be worth \$5.00 to belong to both.²

JACOB DINER: When a non-member is in a receptive mood to be talked to on the subject of Associations, it is just as easy to point out to him the wider interests which are opened up to him by membership in the American Pharmaceutical Association, and it is quite feasible, in fact, possible, to more readily interest a man in a membership which will carry with it membership in the State association and in the A. Ph. A. for only a small additional sum. When a man is brought into the mood to join, it is not so much a matter of how much it is going to cost as whether he should or should not affiliate, and when he decides to do so he would just as soon join both as one. It would materially aid the State associations, and at the same time the American Pharmaceutical Association.

C. B. JORDAN: I know what my State Association is going to say. Of course, the question is how much is to be paid by the different State associations. I would like to ask those of you who were at the Council meeting if you think we are in a position to say to that State Association, for the sake of discussion, that the fee will probably be \$5.00, and that the American Pharmaceutical Association will accept \$3.00, provided we get 100% membership? Can we also state to the members that they will become bona fide members of the Association, and will receive the JOURNAL and the Year Book?

I think this is one of the best propositions I have heard of in a long time. We can go back to the State associations and put it up in such a way, provided we can get sufficient copies of the JOURNAL and the Year Book to show them what they will receive, that we will get favorable action on it, but, as Dr. Kelly says, it will take a lot of work to crystallize the plan.

H. V. ARNY: We feel if the Association goes into it that it should be on the basis of 100%, but, of course, that does not imply that the plan is not workable if we do not get 100% of the State associations. It would be of great advantage to the members of the State associations if, as in the case of the New York State Pharmaceutical Association, members instead of paying \$7.00 a year would have to pay only \$5.00 a year.

WILLIAM C. ANDERSON: I move that the House of Delegates approve of this proposition, and request the delegates from each State association to bring this matter up before their respective State associations for active discussion at the next annual meeting.

JACOB DINER: I second that motion.

² It was later developed that some State associations have annual dues of \$5.00, which would make it necessary to fix some other basis. The subject is, however, for discussion and further action.

THE CHAIRMAN: That is all very clear now. I think you brought out the points the Council desired to be discussed, and if there is no further discussion I will call for the question. The motion was carried.

A communication from the President of the National One-Cent Letter Postage Association was read and referred to the incoming House of Delegates.

The report of the Nominating Committee was called for. It reads:

REPORT OF THE NOMINATING COMMITTEE.

Your Committee on Nominations respectfully recommends the election of the following: For Chairman, Otto F. Claus, of Missouri; for First Vice-Chairman, Samuel L. Hilton, of the District of Columbia; for Second Vice-Chairman, E. F. Kelly, of Maryland; for Recording Secretary, Jeannot Hostmann, of New Jersey.

(Signed) WM. C. ANDERSON,
J. A. KOCH,
J. G. GODDING.

On ballot they were declared elected.

The newly-elected officers were then duly installed and responded briefly, expressing their thanks for the recognition, and Chairman Otto F. Claus assumed the chair.

Samuel C. Henry thanked the members for having honored him with the office which he was now relinquishing, and for the assistance given him. He continued in part as follows:

I sincerely trust that the House of Delegates will realize, now that it has been properly constituted and organized, that the members have within their control a power and influence that can be wielded for the good of pharmacy.

I regret very much that during the past year it was not my privilege, to have the opportunity to do some of the things I desired to do for this organization. I think every one here realizes that it was not any lack of desire upon my part, but simply a physical impossibility for me to do those things. But I want to assure you in retiring from this office that whatever may be possible for me to do in the days that are to come, or if in any way I can help this House of Delegates, or the parent body, or anything connected with the A. Ph. A., I am ready and willing to do it to the limit of my ability. A federated Pharmacy you and I believe in and desire, and is a consummation to be hoped for. Some of us may see difficulties in the way of a complicated amalgamation of all pharmaceutical affairs put under one banner. But the essential thing has been to do that which will be most of all for the good of pharmacy. You have the House of Delegates, you have the Drug Trade Conference, and, while the Drug Trade Conference makes mistakes at times, being a human agency, it does good most times, it can be made a power for greater good, and let us use the instrumentality we have at our command, and I am very sure if it is used, and the House of Delegates uses it in a proper way, pharmacy will be advanced.

E. G. Eberle moved a vote of thanks to the retiring and re-elected officers. The motion was seconded by Jacob Diner and adopted by a rising vote.

The House of Delegates then adjourned sine die.
